

## “We continue to be very happy with our decision.”

Joint success: TA Triumph-Adler and Henrich Baustoffzentrum

### The initial situation

Henrich Baustoff-zentrum has focused on quality, flexibility and customer service for over 150 years. One challenge the company faces is the constantly increasing pace of everyday work. “Of course, our customers in the building materials sector expect us to respond immediately. Things that could take up an entire day ten years ago need to be carried out instantly nowadays”, explains Stefan Drawing. That’s why over ten years ago he set off on a search for a quality-conscious, flexible document management partner, and ultimately selected TA Triumph-Adler.

### The solution

After an MDS analysis was carried out, 101 systems from TA Triumph-Adler were put into operation at the various branches. All of these systems are centrally managed by TA Cockpit®, the Web-based asset management program from TA Triumph-Adler. “We have already carried out three rollouts together. The systems are regularly replaced, since they are under constant demand. We’re always given the latest models available”, says Drawing. Prior to each rollout, inspections are carried out to determine possible additional optimisation or cost reduction options. These investigations centre around answering two questions: What do the 400 employees need in order to work as efficiently as possible? And is there an even better solution?

### The result

A Cockpit® provides an overview of all systems in use at the company. “We enjoy maximum cost transparency, know which printing volume is being used where and can detect failure notifications immediately”, says Drawing. He does not need to take look at the program very frequently. “**It just runs so smoothly.** And none of us here have to order toner anymore – TA Cockpit® orders the toner, and it’s automatically sent to the right site.” The process was optimised to such a great extent for the merchandise management system that orders could be printed out at different locations and on different types of paper. “Everything is going great.”

- Employees: 400
- Solution: MDS analysis, TA Cockpit®
- Customer since: 2004

**Henrich Baustoffzentrum GmbH & Co. KG**, which is based in Siegburg, Germany, operates a total of nine sites in the German states of North Rhine-Westphalia and Rhineland-Palatinate. It is a leading company for materials procurement and consulting in the fields of building construction and civil engineering.

# The TA solution at a glance

## The solution



**MDS analysis**



**101 systems**



**TA Triumph-Adler asset  
and system management**

## The result



**100% cost transparency**



**Time savings and  
increased efficiency**

**“Everything  
is going great.”**

**INFORMATION SYSTEMS SPECIALIST  
STEFAN DREWING,**  
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